

## The BVI Business Owner's Guide: Importing Without the Headache

### 1. Introduction: Why This Guide Exists

Importing goods from Asia should help your business grow, not keep you up at night. Most BVI businesses struggle with hidden costs, unknown suppliers, and shipping delays. We wrote this to give you **clarity and peace of mind**.

### 2.

The 5 Questions Every BVI Owner Must Ask

#### Question 1: Who is actually making my goods?

- **The Risk:** Brokers and middlemen often hide the factory's identity, which makes quality control difficult.
- **The Goal:** You want a direct relationship with a vetted manufacturer to ensure quality and fair pricing.

#### Question 2: What is the "to-my-door" timeline?

- **The Risk:** Many providers only give you the shipping time, ignoring production and customs.
- **The Goal:** Get a full timeline that includes production, the boat trip, and BVI customs clearance.

#### Question 3: Can I see and test a sample first?

- **The Risk:** Ordering "blind" can lead to a container full of products that don't meet your standards.
- **The Goal:** Always test a sample to verify quality before you commit your capital.

#### Question 4: What is the final "Landed Cost"?

- **The Risk:** Hidden fees for paperwork or unexpected duties can destroy your profit margins.
- **The Goal:** Demand a clear price breakdown that includes the product, shipping, and all BVI duties.

#### Question 5: What happens if something goes wrong?

- **The Risk:** Facing a shipping delay or a damaged product alone is a nightmare.
- **The Goal:** Ensure you have a partner who handles the paperwork and the problems for you.

### 3.

#### The "Antidote" Checklist

Before you wire any money, make sure your shipment meets these standards:

- **Clarity:** Is the pricing transparent with no hidden fees?
- **Reliability:** Does the provider have a track record in the BVI?
- **Simplicity:** Are they handling the paperwork so you can run your business?

### 4.

#### How ACI Can Help

We don't just ship products; we deliver **peace of mind**. We handle the complexity of Asia-to-Caribbean logistics so you can focus on your business ambitions.

- **Vetted Suppliers:** We work with manufacturers we trust.
- **Predictable Delivery:** We give you clear dates and regular updates.
- **Clear Pricing:** You get the full cost upfront—no surprises.

**Ready to stock your shelves without the headache? Contact us for a free 15-minute consultation.** +1 (284) 441-2722 ✉ [info@asiacaribbean.com](mailto:info@asiacaribbean.com)